

Competitive *Advantage*SM

Does your company have concerns with any of the following?

- Employees stockpiling tools
- Excessive/obsolete inventory
- Lack of technical support at the spindle
- Too many vendors
- Pilferage/waste

If these are the barriers preventing your company from reaching its full potential, then why wait? Contact your MSC/J&L Representative today.



Competitive *Advantage*SM



MSC's comprehensive solutions designed to generate Cost-Saving & Productivity Improvements with:

- **Supply Chain Optimization**
- **Application Optimization**
- **Tooling Management**

mscdirect.com

Ask us about



let us help you enhance your
competitive advantage

MSC[®]
Industrial Supply Co.

whatever your needs are...we'll help you find a **solution**





**team of dedicated
professional associates**

Our program is designed to reduce your time spent worrying about supply chain, applications and tooling so you can get back to what you do best...Manufacture.



comprehensive solution services

**Competitive
AdvantageSM**

Supply Chain Optimization

With over 2,800 suppliers and over 500,000 items in stock ready to ship, MSC/J&L Metalworking becomes your one-stop supply chain solution.

Automated replenishment virtually eliminates your acquisition costs and greatly reduces time spent requisitioning tools. In addition, comprehensive data collection results in greatly reducing inventory levels, freeing up working capital to invest in other more productive areas of your business.

Summary invoicing capabilities result in an impressive reduction of your accounting costs.

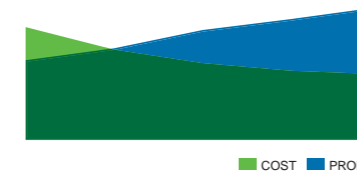
An inventory worth \$350 million with same-day shipping gives you just-in-time tooling while reducing your inventory carrying costs.

Application Optimization

Continuous process improvement on your shop floor is our commitment. Applying the right tool for the job results in greater throughput, lower tooling spend, and higher quality standards. We provide you with unbiased application support. In doing so, you receive uncompromised recommendations that maximize your machining capabilities.

A Metalworking Specialist partners with you to collectively identify and target cost-saving opportunities. To assist you in sourcing your unplanned or special tooling needs, we also assign a Key Account Rep to your business.

In addition, our Tech Team with over 300 years of metalworking experience is just one phone call away to assist you in resolving any machining question you may have.



Tooling Management

Our world-class tool-dispensing capabilities are tailored to meet your business requirements. MSC Metalworking will dramatically improve your inventory turns and eliminate stock outages that result in costly machine downtime.

The system can be programmed to dispense only what is needed for a particular job. This greatly reduces wasted inventory on the shop floor.

Tailored tool-usage reporting results in an immediate decrease in tool consumption and creates instant accountability.

Tooling available 24/7 for replenishing provides your machinists with the confidence that tooling is always on hand, discouraging the hoarding of tools.



**unprecedented cost savings
world-class product offering**

mscdirect.com

well-defined processes

