



Career Opportunities

at America's Largest Metalworking Distributor

Getting your degree or certificate? Or do you have relevant military experience? We'll help you create a high-powered career in Industrial Sales.

As an MSC Metalworking Sales Trainee:

You'll get 6 months of classroom, online and hands-on training that will teach you the skills and knowledge to prepare you for a successful career in our national sales team. Under the direction of a Branch Sales Manager, you'll work across all aspects of MSC's business by rotating through a variety of roles within our branch offices, our Corporate Headquarters and our Distribution Centers to learn our culture, our products and sales skills. You'll learn the metalworking and maintenance, repair and operations (MRO) industry from top experts in the field. You'll help us grow to become not just the largest, but the best metalworking distributor in the world.

During the paid training program you will be assigned to a local sales office and travel to customer locations and other MSC facilities in the U.S. where you will gain knowledge and understanding of:

- The Inside Sales position including customer service and order entry
- MSC Solutions and the Vendor Managed Inventory Sales Representative role
- The Telesales role
- The Outside Sales role
- Our cross-functional sales team roles such as our National Account Managers, Government Account Managers and Metalworking Specialists

Upon successful completion of the training program, you will be promoted to a Metalworking Account Representative role and assigned to one of our sales offices.

As an Account Representative, you'll work closely with established and prospective customers to build stronger and more profitable relationships. Using your metalworking skills and knowledge, you'll sell our extensive inventory of metalworking and MRO products, as well as offer web-based and other innovative solutions for their business needs. Through ongoing metalworking and sales training, you'll have the opportunity for advancement and achievement of individual and corporate sales and profit goals.

Individuals who join our Trainee Program must have a valid Driver's License and be able to lift up to 50 pounds. In addition, you must be willing to relocate within specified geographic locations upon completion of training program – and we will provide relocation benefits to assist you in your move.

Candidates will possess the following Education, Experience & Skills:

- High School diploma or equivalent required, in addition to successful completion of a certificate program in Industrial Manufacturing Technology, Advanced Manufacturing, Machine Tool Technology, or a similar program, or the equivalent relevant military experience is required
- Associates degree in Industrial Manufacturing Technology or similar major is preferred
- Experience with machine tooling is required; experience in Computer Aided Design (CAD), Computer Aided Engineering (CAE) and Computer Aided Manufacturing (CAM) is preferred
- Experience with Microsoft Office (or similar program) is required
- Strong verbal and written communication skills
- Detail-oriented, organized, independent, self-motivated and willing to travel

Come Grow With Us. Learn more at mscdirect.com/growwithus or contact us at salestraineerjobs@mscdirect.com